

**BGZ Berliner Gesellschaft  
für internationale  
Zusammenarbeit mbH**

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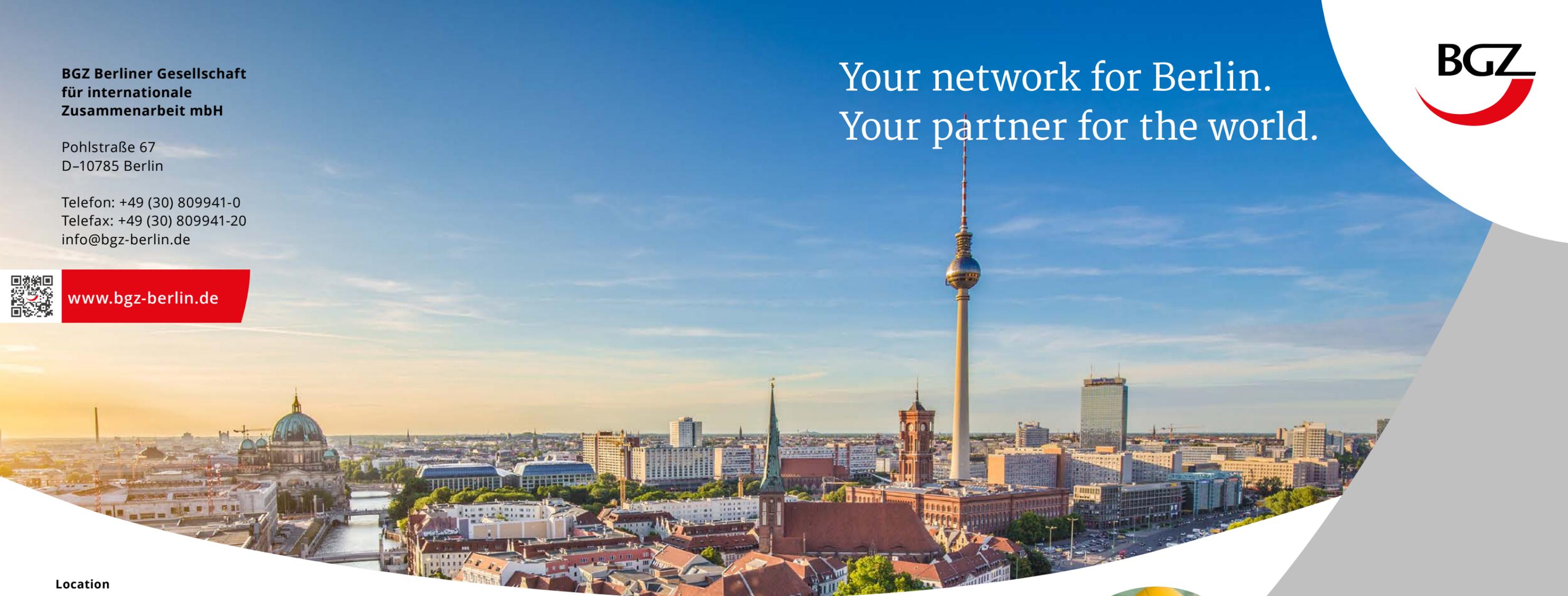
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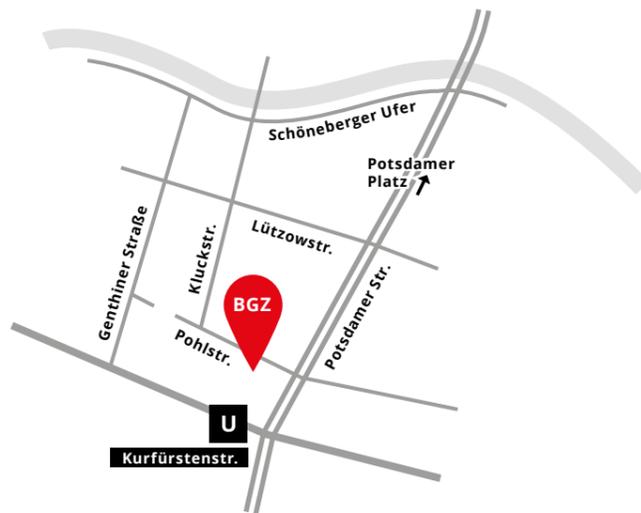
[www.bgz-berlin.de](http://www.bgz-berlin.de)



# Your network for Berlin. Your partner for the world.



## Location



## Our associates



**Handwerkskammer  
Berlin**

Launch your innovative projects  
in collaboration with state  
and industry.



## We are the partner for your project. Around the globe.

The BGZ is a joint private and public-sector institution. We plan and implement projects in Berlin and abroad. Reliable and committed. We are a non-profit organisation and receive institutional support from the State of Berlin. This support enjoys excellent returns. All of our projects are highly relevant to Berlin. Together with our associates, we promote the international links of the metropolitan region. We are backed by the State of Berlin and the Berlin Chamber of Small Business and Skilled Crafts.

## We coordinate your project. Nationally and internationally.

The BGZ stands for successful implementation of international cooperation projects. Sustainable and competent. We know the ins and outs of the European and federal funding policies. Our aim: facilitate change – contributing to the implementation of the Berlin Senate's policies and promoting Berlin's craft businesses.



## We have lots of ideas. And a high success rate.

Professional project management requires expertise, ideas and experience. We are proud of our record of almost 100 projects with a volume of more than 70 million euros. Founded in 1983 on the personal initiative by Richard von Weizsäcker, then Governing Mayor of Berlin and later Germany's Federal President, the BGZ benefits now from more than three decades of experience. For us, success means focusing on needs, strong partnerships and the achievement of sustainable results with a long-term impact.



## We rely on our network. And our expertise.

The world-wide BGZ network is one of our guarantees for success. We work with ministries, universities, municipalities, chambers, associations, education institutions and NGOs. Our long-established contacts span almost all EU countries and Berlin's partner cities.

## Our services include

- ▶ Providing advice and jointly developing tailor-made project ideas
- ▶ Identifying funding sources and communicating with the donor
- ▶ Acquiring suitable partner organisations
- ▶ Preparing and submitting applications
- ▶ Managing and executing projects as lead partner
- ▶ Coordinating and guiding transnational cooperation
- ▶ Organising public relations
- ▶ Implementing and disseminating project outcomes

## Our Projects

We focus on all aspects of international cooperation, including vocational education and training, promotion of small and medium-sized businesses, integration of immigrants, administrative cooperation and development education and awareness raising. These focal points are addressed in projects of various types.



### 1. Innovative education and training

Education in Europe requires cross-border collaboration and common standards. New technologies need to be integrated into vocational education and training. With projects in the areas of digitalization, electromobility and energy-saving construction, we are addressing promising growth sectors in Berlin.

### 2. International exchange between experts

Our aim is to find new solutions for European challenges. The tailor-made seminar programmes and the training in small groups are of high practical relevance. We address issues that are currently debated by Berlin's business sector, such as recruiting skilled labour, enhancing cooperation between vocational schools and universities as well as promoting the mobility of trainees.

### 3. Integration of disadvantaged groups

Disadvantaged groups need career perspectives to become successfully integrated. We initiate pilot projects, develop strategies or design campaigns on a variety of topics – such as inclusive education, coaching of refugees during their vocational education and training in Germany's dual system or promoting the integration of more immigrants in health care professions.

### 4. Administrative cooperation

With our expertise in managing projects and funds, we reduce the workload of the administrative departments. We support the Berlin Senate, boroughs, universities, vocational schools and subordinate public bodies in strengthening their international collaboration and city partnerships, as well as in implementing EU projects.

